



Acquisition Directorate

Boulevard Léopold III  
B-1110 Brussels, Belgium

NCIA/ACQ/2020/6743  
05 November 2020

To : All Nominated Prospective Bidders

Subject : **IFB-CO-115049-NCOP2: INVITATION FOR BID FOR THE IMPLEMENTATION OF THE NATO COMMON OPERATIONAL PICTURE INCREMENT 2**

Reference(s) : A. AC/4-D/2261 (1996 Edition)  
B. AC/4-DS(2019)0019  
C. NCI Agency NOI: NCIA/ACQ/2020/13095 dated 27 February 2020

Dear Sir/Madam,

1. Your firm is hereby invited to participate in an International Competitive Bid under the Lowest Compliant Bidding (LCB) procedures set forth in Reference (Ref.) A to deploy NCOP Increment 2.
2. The scope of the project will include the installation, activation, training and support. The full requirements are described in the Statement of Work (Book II, Part IV), part of this Invitation for Bid (IFB) package.
3. The NCI Agency intends to place one Contract to cover the entire scope of the project. No partial bidding shall be allowed.
4. Contract award will be based on the proposal evaluated as the lowest priced bid in compliance with the requirements of this IFB and in accordance with the selection criteria set forth in the Bidding Instructions (Book I) and which follow the procedures for LCB as set forth in Ref. A
5. Contract award (CAW) is planned for September 2021 with an Effective Date of Contract (EDC) planned for November 2021.
6. The reference for the IFB is **IFB-CO-115049-NCOP2**, and all correspondence concerning this IFB shall reference this number.
7. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS INVITATION FOR BID IS 12:00 HOURS (BRUSSELS LOCAL TIME) ON 28 JANUARY 2021.**
8. This IFB consists of the Bidding Instructions (Book I) and the Prospective Contract (Book II). The Prospective Contract contains the Schedules (Part I), Terms and Conditions of the Contract (Part II & III) as well as the Statement of Work (Part IV). The Statement of



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Work sets forth detailed specifications governing the performance requirements of the Contract.

9. The overall security classification of the IFB is “NATO UNCLASSIFIED”. This IFB remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
10. Bidders have the right to request IFB clarifications as outlined in section 2.6 of the Bidding Instructions (Book I). All requests for clarification will be dealt with strictly in accordance with the procedures at Ref. A.
11. Recipients are requested to complete and return the enclosed “**Acknowledgement of Receipt**” at Attachment A of this letter within 14 days of the date of this letter, informing the NCI Agency of their intention to bid/not to bid. Firms are not bound by their initial decision, and if a firm decides to reverse its stated intention at a later date, it is requested to advise the NCI Agency by a separate letter.
12. Bidders are advised that the NCI Agency reserves the right to cancel this IFB at any time in its entirety and bears no liability for bid preparation costs incurred by firms or any other collateral costs if bid cancellation occurs.
13. The NCI Agency point of contact for all information concerning this IFB is Mr. Radu Munteanu, Contracting Officer, who may be reached at [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int) or by phone at +31 70 374 30 15.

For the Director of Acquisition

Radu Munteanu

Contracting Officer



**Attachments:**

- A) Acknowledgement of Receipt of IFB-CO-115049-NCOP2
- B) Invitation for Bid IFB-CO-115049-NCOP2



**ATTACHMENT A**  
**ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BID**  
**IFB-CO-115049-NCOP2**

Please complete, sign and return by email (scanned to PDF) within 14 days  
to: [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int)

We hereby advise that we have received Invitation for Bid IFB-CO-115049-NCOP2 on \_\_\_\_\_, together with all enclosures listed in the Table of Contents.

PLEASE CHECK ONE:

- As of this date and without commitment on our part, we do intend to submit a bid.
  
- We do not intend to submit a bid.
  
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_