

**Your Gateway to Expanding Wine Business in Asia** 

FOODEX JAPAN Secretariat Japan Management Association



#### THE PURPOSE OF FOODEX WINE

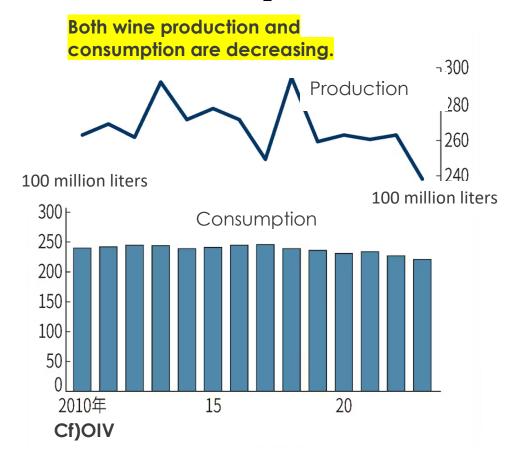


# Offering a New Choice to the Global Wine Industry

As alcohol consumption declines globally, especially among the younger generation, the wine industry is in need of new options.

With the increase in travelers to Japan and the rising health consciousness worldwide, Japanese cuisine is becoming a global food trend.

By leveraging this trend, we will organize a winefocused exhibition that only a Japanese event organizer can deliver, supporting the wine industry.



#### WHAT IS FOODEX WINE





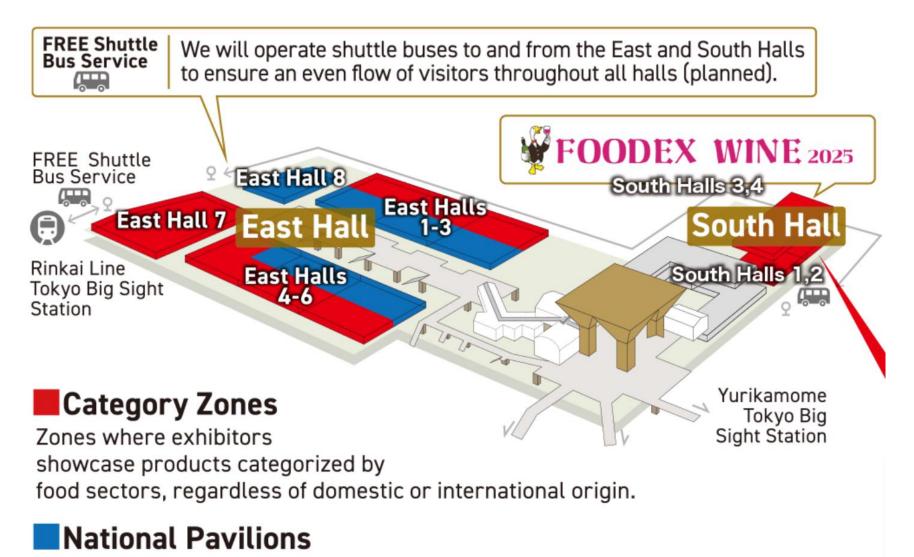
Exhibition Name: FOODEX WINE 2025

Date: March 11-14, 2025

Venue: Tokyo Big Sight South Hall 3 Tokyo Japan

#### WHAT IS FOODEX WINE





An area where countries or regions exhibit collectively.

4

#### WHAT FOODEX WINE OFFERS YOU





**International Platform** 

76,000+

buyers and importers from

90+

Countries & regions.



**Exclusive Focus on Wine** 

450+

Specialized platform for wine brands.



**Promoting Wine Trends** 

13,000+

Asian buyers

Featuring rosé, organic, low/non-alcohol, and premium wines to.



Pairings with Japanese food

50+

Japanese Professional sommeliers

Your wines will be paired with popular Japanese dishes by professional sommeliers, creating perfect pairings with sushi, sashimi, tempura, and more.

#### WHAT FOODEX WINE OFFERS YOU



We have already received the application from

**17** 

100+

200+

countries & regions

companies

sommeliers

Country & Regions

ARMENIA·ISRAEL·ITALY·URUGUAY·AUSTRIA·AUSTRALIA·

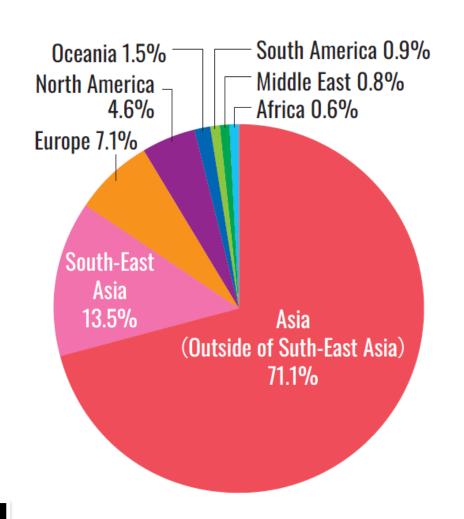
·SWEDEN·SPAIN·SLOVENIA·SLOVAKIA·CHILI·DENMARK·FRANCE·

MEXICO·EU·HONG KONG·JAPAN



**76,000+**Trade Visitors from...

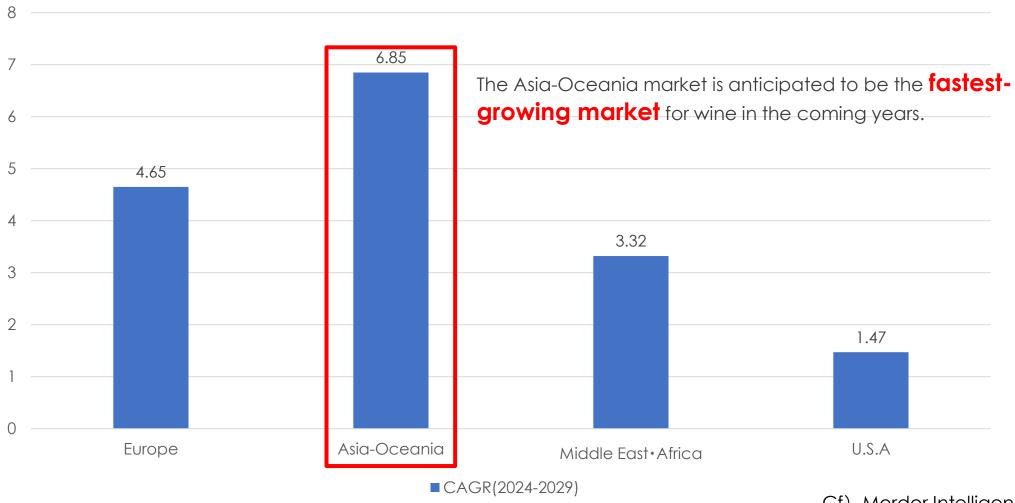
90 countries & regions



82% trade visitors from Japan 2<sup>nd</sup> largest wine market in Asia



#### CAGR(2024-2029)





## MEET INTERNATIONAL **DECISION-MAKERS**

of the visitors are decision makers

85% 79%

of the visitors are participating to source and negotiate

77%

of the visitors are advanced their business process in the event.



#### The list of potential buyers (who participated in 2024 edition)

#### **IMPORTERS**

Arcane • Mikuni wine co., Ltd. • Meidi-ya • Mitsubishi Shokuhin Co., Ltd. • cordonvert • Mottox • SMILE CORP. • Hatta • INABA • ENOTECA • Foodliner • Monte Bussan • MHD MOET HENNESSY DIAGEO K.K. etc

#### HOTEL & RESTAURANTS

Wonder table • KEIO PLAZA HOTEL CO.,LTD. • The Westin Miyako Kyoto • Hotel Okura • Bulgari Japan Co.,ltd • Imperial Hotel • The Ritz-Carlton etc.

#### RETAILORS

AEON • Seven&I Holdings • Ito yokado • Lifecorporation • Costco Wholesale Japan • PPIH • SEIJO ISHII CO.,LTD •

SEVEN ELEVEN JAPAN • FamilyMart • Lawson • Kakuyasu • Bic shuhan etc

## FOODEX WINE OVERALL VISUAL



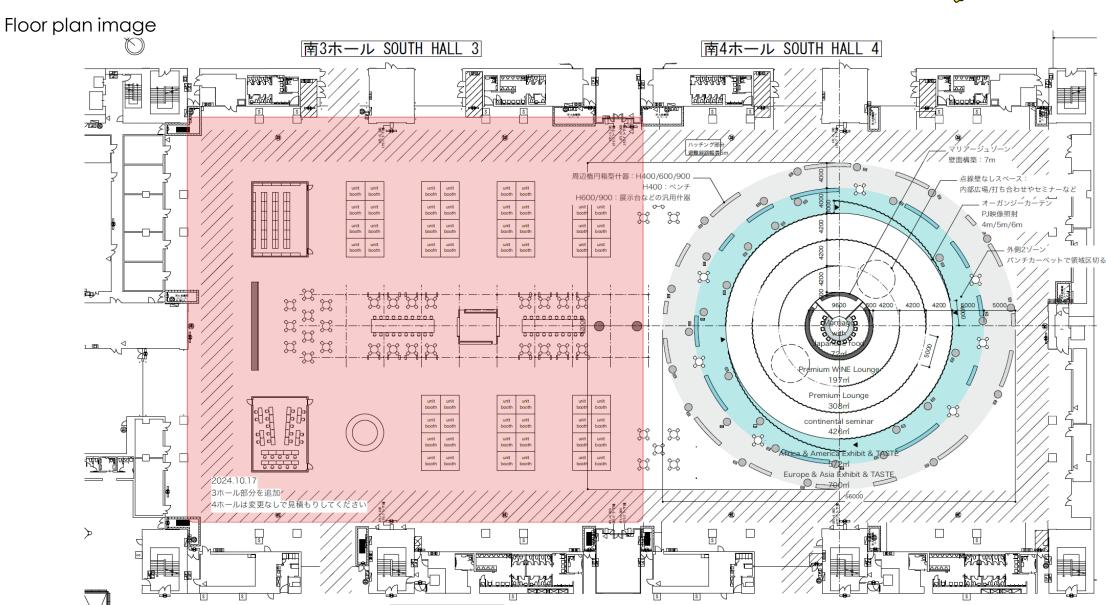
Perspective image





#### FOODEX WINE OVERALL VISUAL





## CATEGORY











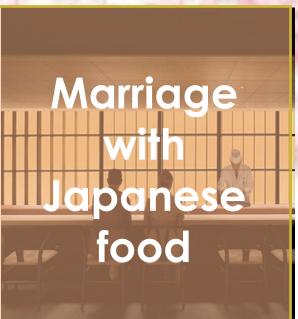












## FOODEX WINE 2025

#### **Continental Cinema Area**



Step into an **immersive experience** utilizing the latest in visual, olfactory, lighting, and auditory technology. Feel as though **you are traveling to the world's wine regions**, providing an unparalleled experience to buyers who have never visited these wine-producing lands.

## FOODEX WINE 2025

#### TOP WINE PRODUCER STAGE



Hear from leading wine producers globally as they discuss trends, innovations, and success stories in the wine industry.

Discover the secrets of wine production from the world's leading wine producers.

Gain exclusive insights that you can hear only on this stage.

#### **Premium WINE Lounge**

ONLY FOR VIP VISITORS





An exclusive lounge inviting only the top wine buyers.

This area fosters connections between premium wine brands and high-end buyers, creating valuable business opportunities.

## FOODEX WINE 2025

#### Restaurant Marriage Area







To help buyers discover new possibilities for Japanese cuisine and wine, we will offer them an experience where they can taste three traditional and casual Japanese dishes paired with wine.

Currently, we are planning to let them experience the pairing of sushi, tempura, and yakitori—Japanese dishes that are extremely popular around the world.

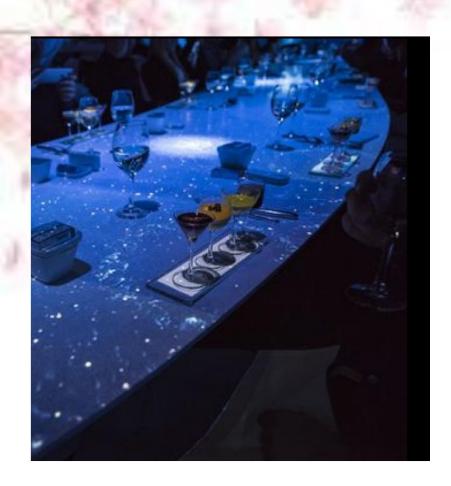
In each area, a dedicated sommelier will be present to provide professional recommendations on which wines best complement the dishes.

#### Restaurant Marriage Area for VIP



ONLY FOR VIP VISITORS

**Reservation Required** 



An exclusive lounge inviting only the top wine buyers.

This area fosters connections between premium wine brands and high-end buyers, creating valuable business opportunities.

#### Special Sponsor of the Restaurant Marriage Area



		11 <sup>th</sup> Mar	12 <sup>th</sup> Mar	13 <sup>th</sup> Mar	14 <sup>th</sup> Mar
ļ	11:00 to 11:45	A-1	B-1	C-1	D-1
	12:15 to 13:00	A-2	B-2	C-2	D-2
ľ	13:30 to 14:15	A-3	B-3	C-3	D-3
	14:45 to 15:30	A-4	B-4	C-4	D-4
	16:00 to 16:45	A-5	B-5	C-5	

Sponsor Cost: JPY 300,000 / slot

#### Sponsor Benefits:

- 1. Provision of wine (up to 3 types) in the Restaurant Marriage Area
- 2.Reserved invitation slots (up to 5 people)
- 3.Inclusion in all promotional materials and announcement pages

#### **EXHIBITION FEES & PACKEGES**

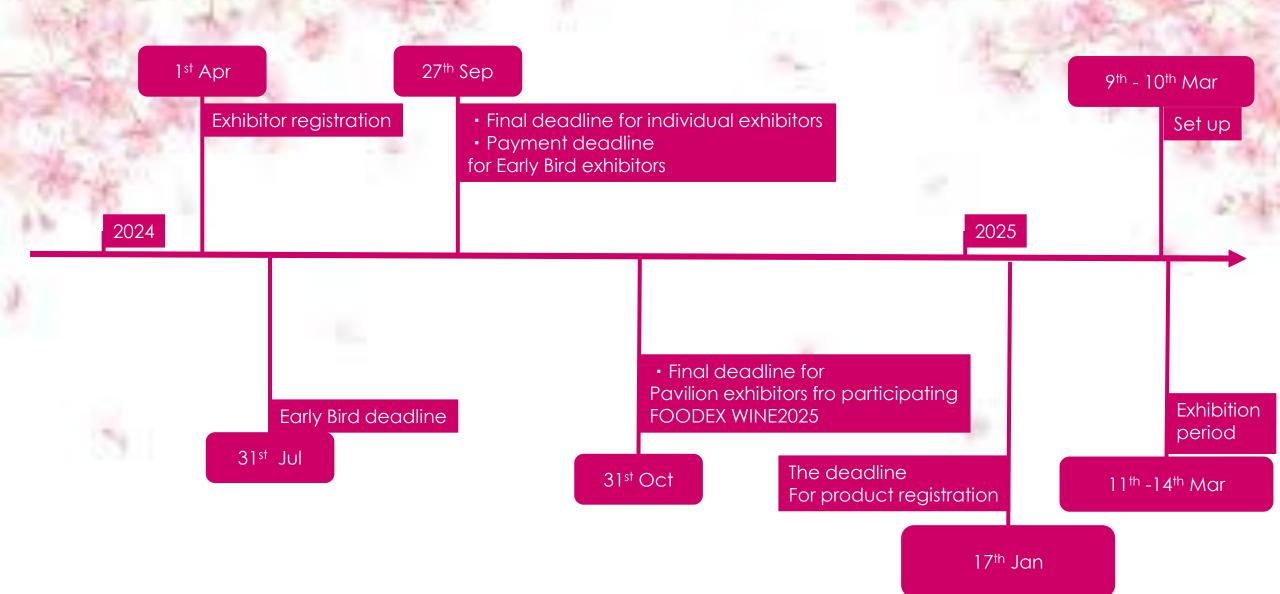


**Individual Exhibitors** 

Space Fee JPY550,000/booth (1booth=2.97m×2.97m)

## TIMELINE







### 11-14 MAR 2025 TOKYO BIG SIGHT